

Financial Results – Q3'19 and up to Q3'19

Financial Performance - snapshot

Particulars	Quarterly				Cumulative	
	Q1'19	Q2'19	Q3'19	Q3'18	Q3'19	Q3'18
Sponge iron Production (MT)	1,16,781	94,880	1,09,370	1,08,841	3,21,031	3,10,910
Sale of Power (MKWH)	38	32	36	39	106	107
Operating revenue (Rs./t)	22,662	23,233	23,389	18,673	23,082	18,225
Turnover (opr. Inc.) Rs. Cr.	261	216	261	215	738	557
Contribution from Op. Rs. Cr	82	58	58	69	198	185
Contribution Margin (Rs./t)	6,985	6,126	5,302	6,352	6,158	5,945
EBITDA from Op. Rs. Cr.	60	30	30	45	120	121
EBITDA margin (%)	23	14	12	20	16	22
PBT from Op. in Cr.	57	26	26	43	109	109
Financial income Rs. Cr	12	14	14	11	40	30
Other income Rs Cr.	-	1	2	-	3	1
Total PBT Rs. Cr.	69	41	42	54	152	140
PBT margin (%)	25	18	15	24	19	24
PAT Rs. Cr.	46	27	27	36	100	94
PAT (%)	17	12	10	16	13	16

CY Q3'19

	MT	Norm	Rs/t	Rs. Cr
Iron ore	2,01,131	1.839	4,421	89
Coal	1,00,837	0.922	10,119	102
Dolomite	5,250	0.048	2,049	1
Total				192

CY Q2'19

	MT	Norm	Rs/t	Rs. Cr
Iron ore	1,72,172	1.815	4,221	73
Coal	89,222	0.940	9,056	81
Dolomite	4,919	0.052	1,755	1
Total				155

PY Q3'18

	MT	Norm	Rs/t	Rs. Cr
Iron ore	1,88,827	1.735	2,257	43
Coal	1,04,019	0.956	8,198	85
Dolomite	9,059	0.083	1,471	1
Total				129

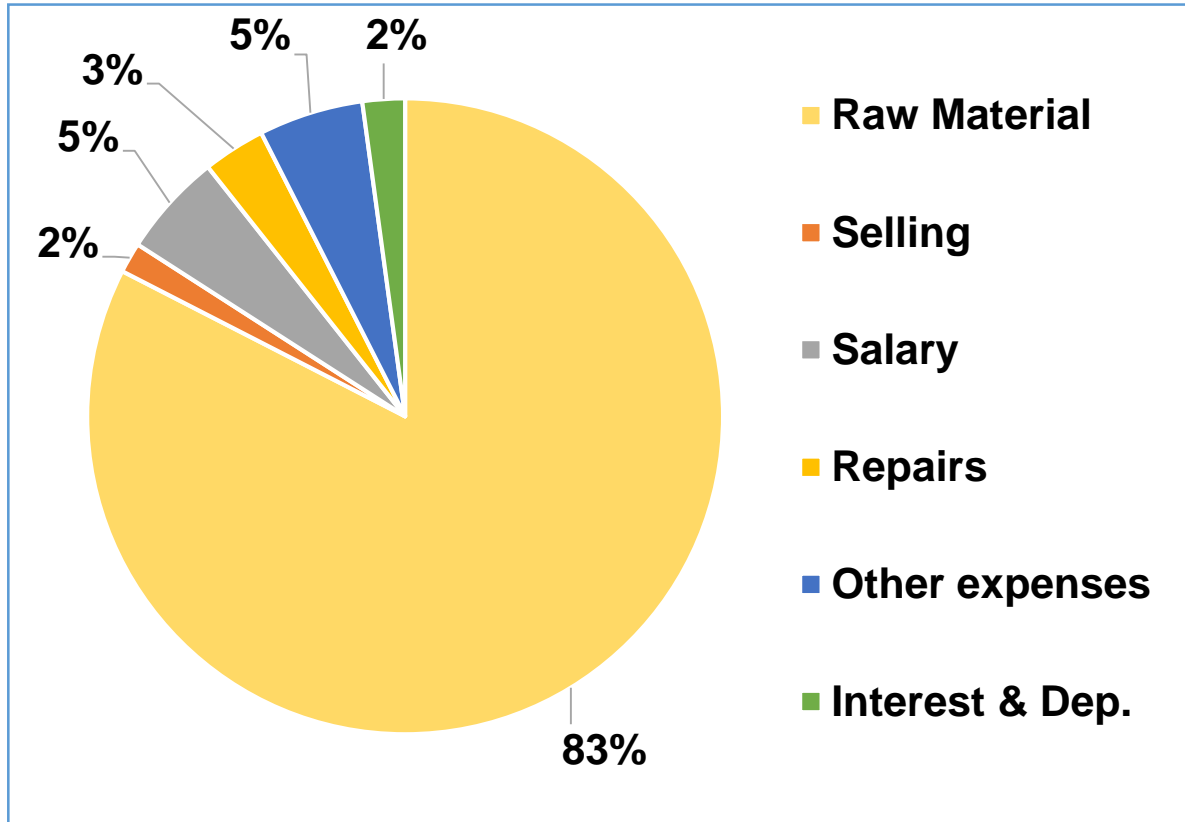
CY Cum Q3'19

	MT	Norm	Rs/t	Rs. Cr
Iron ore	5,74,785	1.790	4,071	234
Coal	2,95,206	0.920	9,599	284
Dolomite	17,764	0.055	1,897	3
Total				521

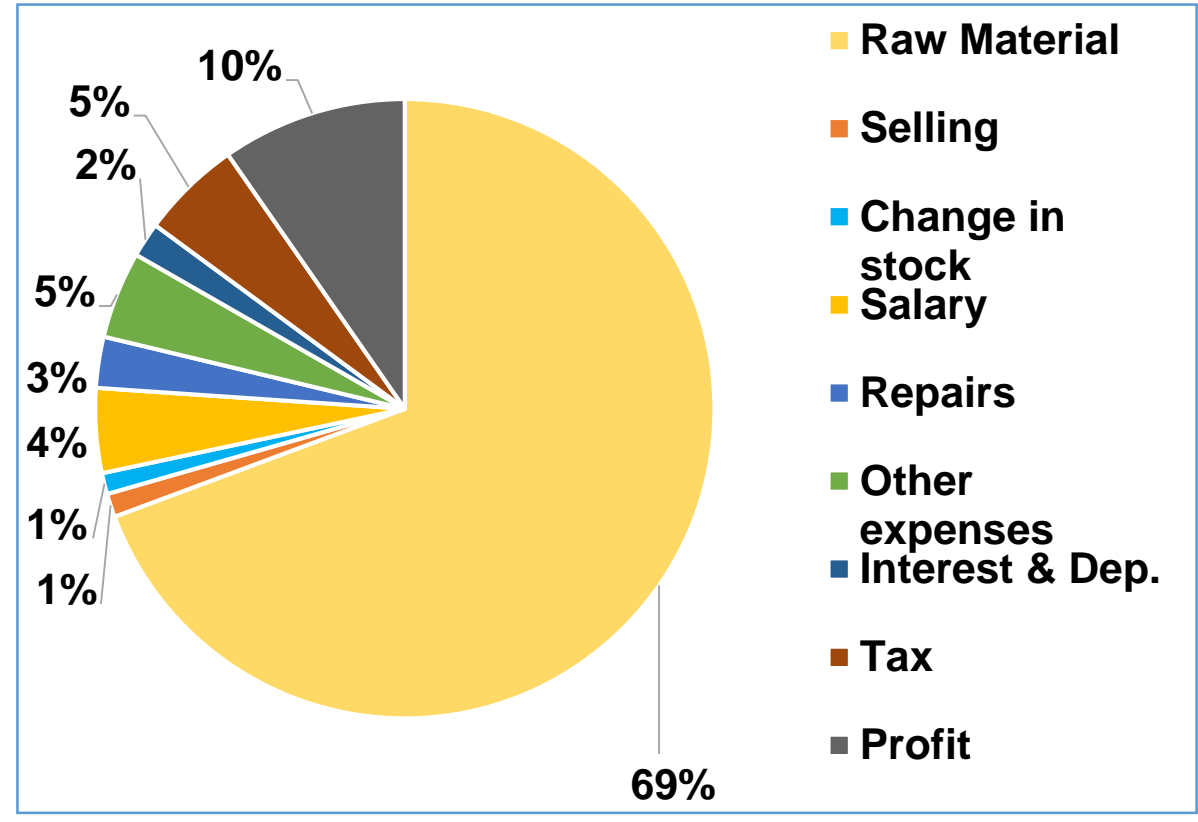
PY Cum Q3'18

	MT	Norm	Rs/t	Rs. Cr
Iron ore	5,48,361	1.764	2,290	126
Coal	2,92,945	0.942	7,767	228
Dolomite	23,529	0.076	1,467	3
Total				357

Raw material cost is 83% of total cost

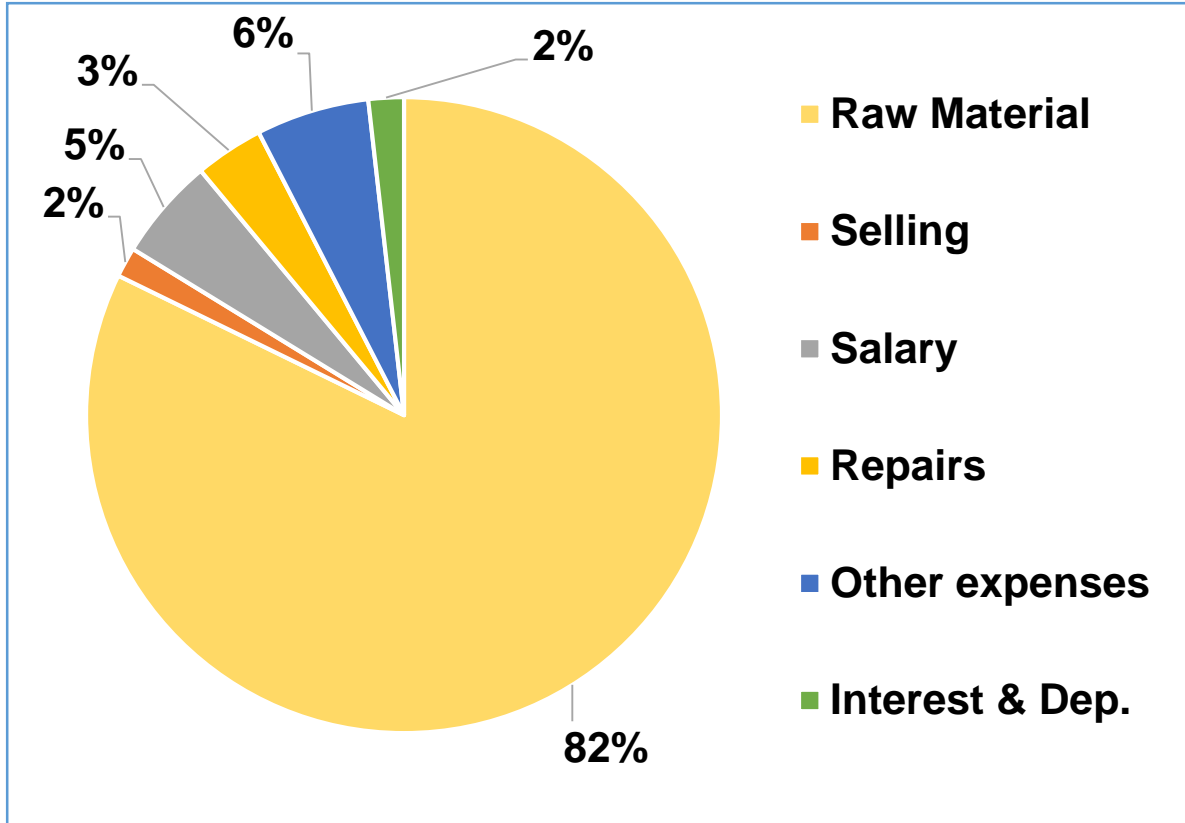


Profit Margin is 10 % in Q3'19

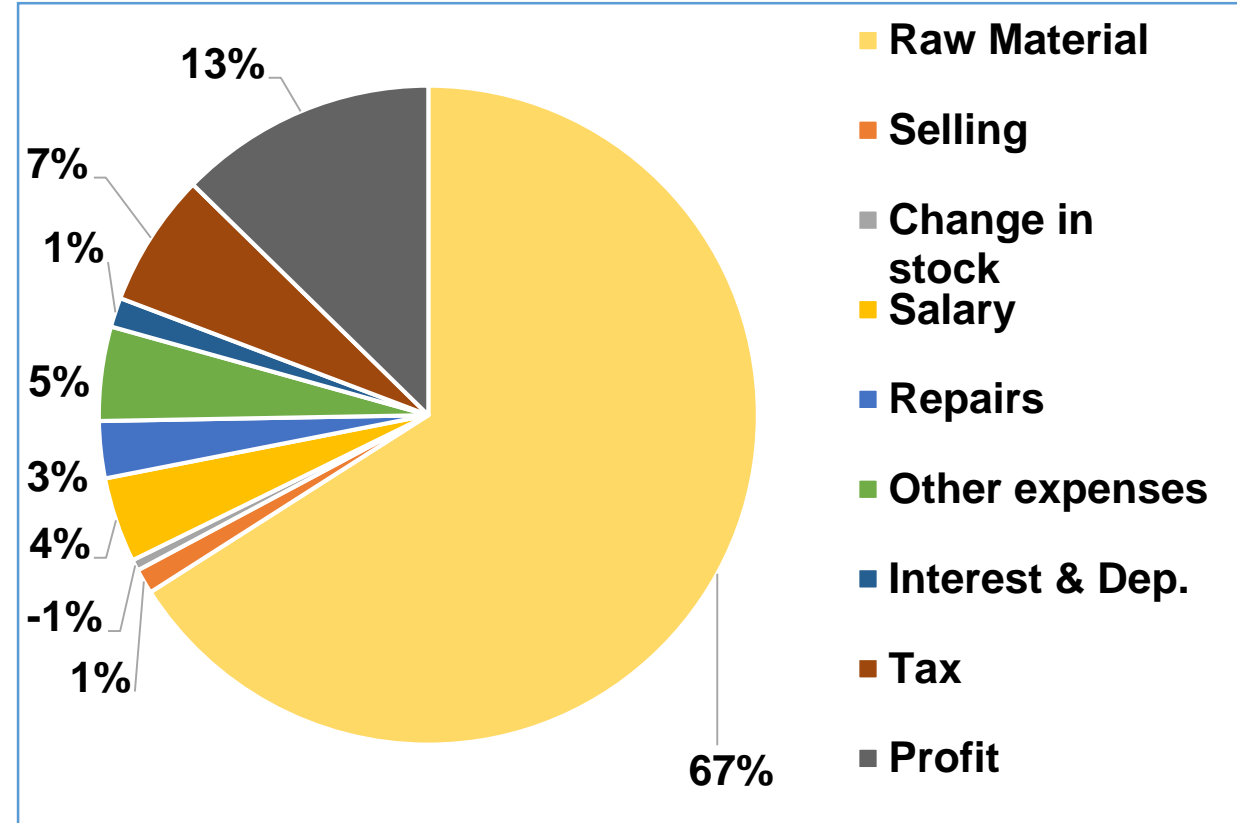


Cost and Revenue distribution upto Q3'19

Raw material cost is 82% of total cost



Profit Margin is 13 % Cum Q3'19



Thanks

End of Presentation