

Financial Results – Q2'19 and H1'19

Financial Performance - snapshot

Particulars	Quarterly			Cumulative	
	Q1'19	Q2'19	Q2'18	H1'19	H1'18
Sponge iron Production (MT)	1,16,781	94,880	89,045	2,11,661	2,02,069
Sale of Power (MKWH)	38	32	30	70	68
Operating revenue (Rs./t)	22,662	23,233	18,164	22,918	17,954
Turnover (opr. Inc.) Rs. Cr.	261	216	167	477	342
Contribution from Op. Rs. Cr	82	58	56	140	116
Contribution Margin (Rs./t)	6,985	6,126	6,282	6,600	5,725
EBITDA from Op. Rs. Cr.	60	30	34	90	73
EBITDA margin (%)	23	14	21	19	21
PBT from Op. in Cr.	57	26	31	83	66
Financial income Rs. Cr	12	14	10	26	19
Other income Rs Cr.	-	1	-	1	1
Total PBT Rs. Cr.	69	41	41	110	86
PBT margin (%)	25	18	23	22	24
PAT Rs. Cr.	46	27	27	73	58
PAT (%)	17	12	16	15	16

CY Q2'19

	MT	Norm	Rs/t	Rs. Cr
Iron ore	1,72,172	1.815	4,221	73
Coal	89,222	0.940	9,056	81
Dolomite	4,919	0.052	1,755	1
Total				155

CY Q1'19

	MT	Norm	Rs/t	Rs. Cr
Iron ore	2,01,482	1.725	3,593	72
Coal	1,05,147	0.900	9,562	101
Dolomite	7,594	0.065	1,885	1
Total				174

PY Q2'18

	MT	Norm	Rs/t	Rs. Cr
Iron ore	1,60,520	1.803	2,363	38
Coal	84,708	0.951	7,330	62
Dolomite	6,522	0.073	1,454	1
Total				101

CY H1'19

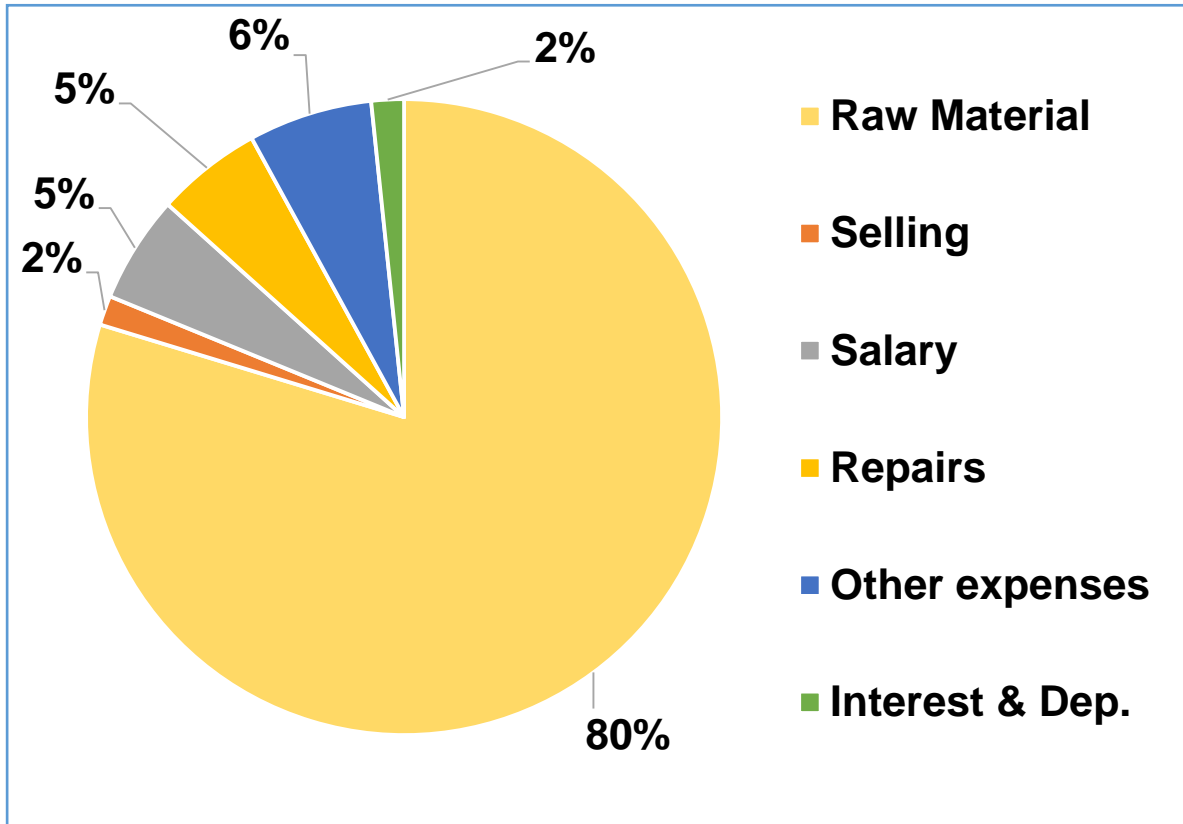
	MT	Norm	Rs/t	Rs. Cr
Iron ore	3,73,654	1.765	3,883	145
Coal	1,94,369	0.918	9,330	182
Dolomite	12,513	0.059	1,834	2
Total				329

PY H1'18

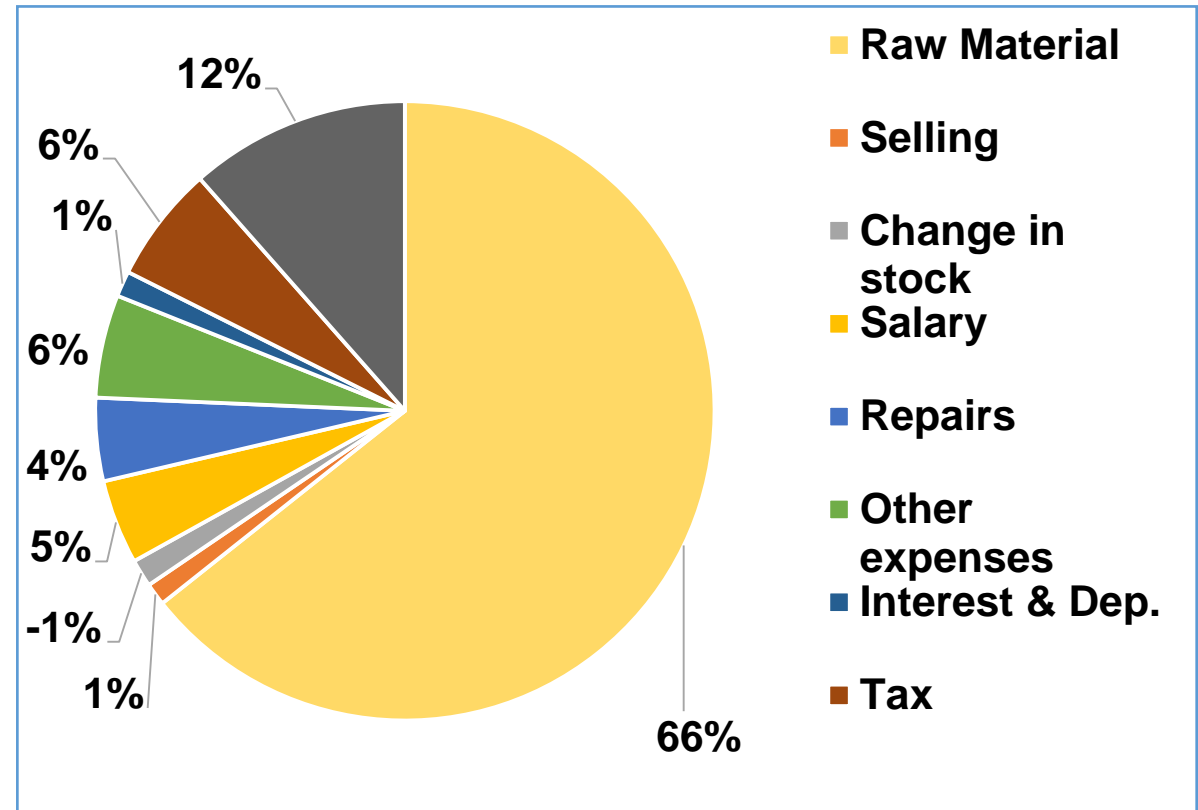
	MT	Norm	Rs/t	Rs. Cr
Iron ore	3,59,534	1.779	2,307	83
Coal	1,88,926	0.935	7,529	142
Dolomite	14,469	0.072	1,467	2
Total				227

Cost and Revenue distribution Q2'19

Raw material cost is 80% of total cost



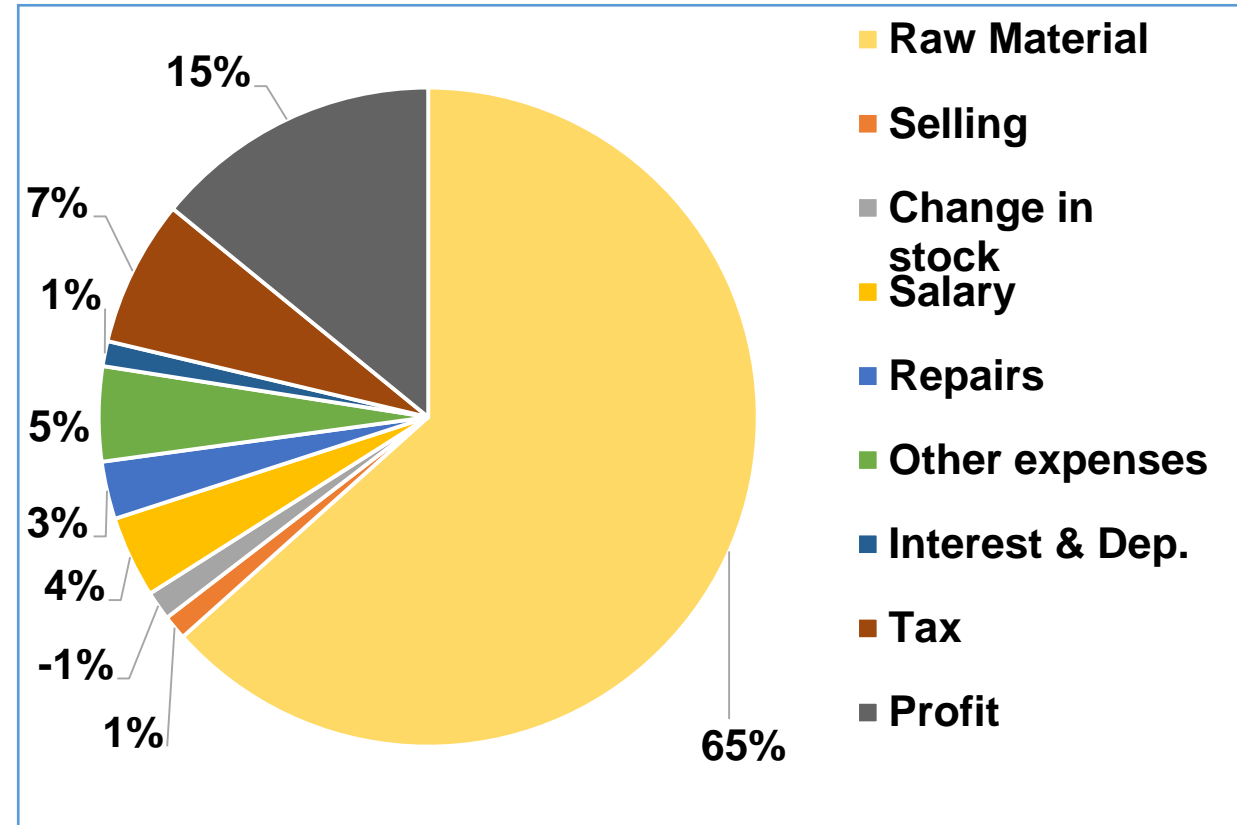
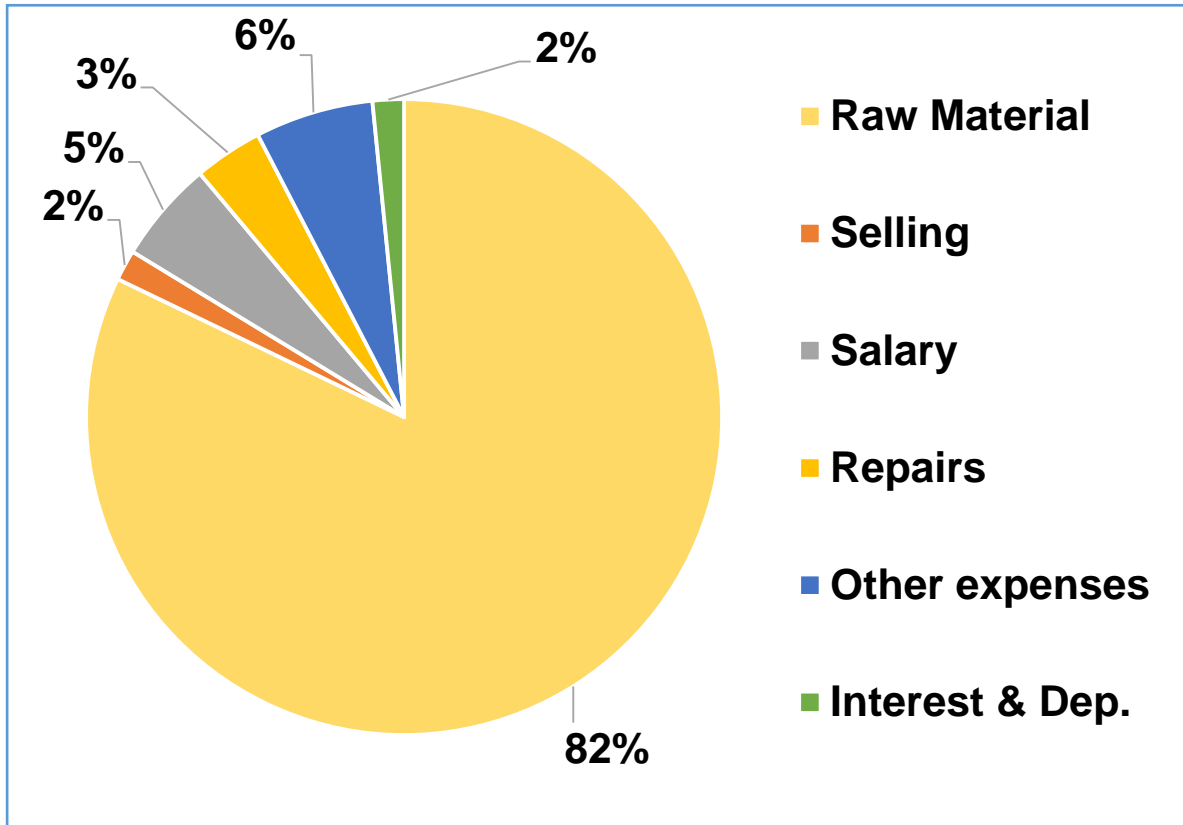
Profit Margin is 12 % in Q2'19



Cost and Revenue distribution H1'19

Raw material cost is 82% of total cost

Profit Margin is 15 % in H1'19



Thanks

End of Presentation